

## What Do Other People Think About The LPO Advisor?

*You too can receive the help available and sigh with relief.*

At last, an accountant who understands our business and can read a LIPOMs statement!

The LPO Advisor has been available to assist me any day of the week and outside of normal trading hours too, which has been invaluable to me as I am so far away from the city.

My previous accountant did not understand my business and made several errors each year. I had to spend my valuable time trying to explain to him where the problem was, which was extremely frustrating.

The financial and emotional relief that The LPO Advisor has given me is really appreciated. I recommend The LPO Advisor to all Licensees and Contractors, you too can receive the help available and sigh with relief.

S Flynn, owner of Roxby Downs LPO  
POAAL Representative, National & QLD State LAC Committee Member

### *Post Office Association & Licensee Advisory Council Committee Member*

"The LPO Advisor is helping me grow my two LPO's by challenging me to look at my business from different perspectives. I am glad to have finally found an accountant who understands the LPO industry. I encourage all LPO owners to contact him and participate in his Australia wide research into LPO's profitability & LIPOM Analysis. The industry needs such an analysis as I believe it is long over due."

David J, owner of Elanora & Tugun LPO QLD,  
POAAL Representative, National & QLD State LAC Committee Member

### *Done more for me in the last few months than my previous accountant ever did for me in 4 years*

The LPO Advisor is helping me through a difficult time financially.

He has been able to give me a game plan to work with to help me achieve some of my goals.

I am glad to have finally found an accountant who understands LPO's. The LPO Advisor has done more for me in the last few months than my previous accountant ever did for me in 4 years.

J C, NSW LPO Owner

*Very willing to share his knowledge and experiences to make our job easier ...*

Being new to the world of post offices, we spent a good length of time and money receiving advice that was neither relevant nor detailed and in some cases quite inaccurate.

Then we found The LPO Advisor.

We found The LPO Advisor to be extremely knowledgeable about all things LPO and very willing to share his knowledge and experiences to make our job easier.

His enthusiasm, dedication and willingness to help were certainly welcomed and he certainly offers much more than we were expecting.

We have no hesitation in recommending The LPO Advisor to anyone wanting to either enter, or grow, an LPO business, and from our experiences would say that if you are not utilising his services then things may be a lot harder than they need to be.

Regards

Gary and Tamara H  
Wallaroo LPO

*The LPO Advisor went over and above the call of duty...*

While looking to purchase a new business, I came across the website of The LPO Advisor. Having little knowledge of the Post Office Industry I decided to contact them by e-mail. His prompt reply and professional manner caused me to delve further and I spoke with him by telephone.

The LPO Advisor helped my husband and I with much insight into the Postal Industry as he guided us through the investigation and even negotiation phases, of purchasing the business. When we had arranged an inspection of the business at short notice, The LPO Advisor went over and above the call of duty and stayed up 1/2 the night to analyse the figures for us so as we weren't wasting our time or money.

We had a conference call the next morning, to discuss the figures, so that when we went for the business inspection we really knew what we were talking about.

I would recommend the service of The LPO Advisor to anyone who, is looking to purchase a business. So that he can analyse your figures so you understand fully the business and you don't pay too much.

Thanks again The LPO Advisor for all your help.

Regards



The Accountant who understands Post Offices

J. Holmes  
Director

*...you helped both myself and my mum...*

Thanks to The LPO Advisor, you helped both myself and my mum out with a lot of in depth about the Post Office business. Although we have not found one we feel attached to as yet, The LPO Advisor will definitely be first on our contact list.

Linh I.

*It all seems so much more achievable now*

I was looking for an accountant that was able to offer straight forward advice and work with me on pushing my business in the right direction. Juen was recommended to me and I haven't looked back since! He is passionate about my business and success and I finally have the support, knowledge and advice I've been looking for.

If you're ready to start working on your business and not just in your business, then Juen can help you get there. He has enabled me to see the bigger picture. Juen has not just turned my thinking around, he has turned my whole business around.

Juen has been like a fresh breath of air to assist with my business objectives and with my personal financial goals – it all seems so much more achievable now. The big difference I have noticed with Juen compared with other accountants is that he takes a genuine interest in all facets of the business and provides solid consultancy advice.

Julia J.

*The acute knowledge of this field provided exemplary “Due Diligence”*

I recently had the good fortune of utilizing the professional services of Mr Juen Phie of The LPO Advisor and have no hesitation in recommending his services particularly in the area of LPOs.

The acute knowledge of this field provided exemplary “Due Diligence” whilst I was investigating a particular outlet. The insight he provided into the profitability of the enterprise was matched by his fervour which I found to be inspiring and gave the impression of dealing with a specialist rather than just another accountant.

I have no hesitation in recommending these services as I will continue to do so myself.

Yours faithfully,

Bob M